Private Practice Conference 2021
Monday 15 November 2021
Online event

Programme

9.45 - 10am 
Join the conference

10 - 10.10am 
Welcome
Co-chairs of conference

10.10 - 10.50am 
Overview of the economics of private healthcare
Stephen Dorrell, Chairman, LaingBuisson

10.50 - 11.35am 
IR35 and the implications for private practice
Tom Smith, Director, Tax, Deloitte LLP

11.35 - 11.50am 
Break

11.50am - 12.30pm 
Revalidations and appraisals in the independent sector
Dr Alexandra Harkins, Responsible Officer, Independent Doctors Federation (IDF)

12.30 - 1.10 pm 
The Ian Paterson Inquiry
Implications for the private sector
Mr Charlie Chan, Director of The Federation of Independent Practitioner Organisations (FIPO)
The impact on private practice and how it has accelerated secular trends already in train
Bertie Leigh, Consultant in Healthcare Litigation and Clinical Negligence, Hempsons

1.10 - 2pm 
Lunch

Delegates may attend one of the following three parallel sessions:

Parallel session 1: Setting up and developing in private general practice

2.00 - 2.10pm 
Welcome and introduction
Deputy Chair and Primary Care Lead, BMA Private Practice Committee

2.10 - 2.40pm 
Setting up as a private GP
Dr Shaima Villait, Chelsea Medics and Deputy Chair and Primary Care Lead, BMA Private practice committee

2.40 - 3.10pm 
Accounting in private general practice
Aaron Swinton, Partner, Sandisson Easson & Co

3.10 - 3.40pm 
Generating new patient enquiries through digital marketing
Helen Culshaw, Ascendancy Internet Marketing

3.40 - 4.10pm 
Online GP Consultations
Dr Waseem Mohi, Medicspot

4.10 - 4.30pm 
Panel discussion
Parallel session 2: Setting up and developing your private practice - specialists

2.00 - 2.10pm
Welcome and introduction
Chair/Co-chairs of BMA Private Practice Committee

2.10 - 2.40pm
Setting up in private practice
Dr Jennifer Yell, Co-chair of BMA Private Practice Committee and
Planning to Succeed in Private Practice
Mr Dalvi Humzah

2.40 - 3.10pm
Working with Private Medical Insurers
Dr Robin Clark, Medical Director, BUPA Global &UK Insurance, BUPA

3.10 - 3.40pm
Practising privileges and working in partnership with your hospital
Suzy Canham, CEO, The Lister Hospital

3.40 - 4.10pm
Update of the Private Healthcare Information Network (PHIN)
Matt James, Chief Executive, PHIN

4.10 - 4.30pm
Panel discussion

Parallel session 3: Established GPs and Specialists

2 - 2.10pm
Welcome and introduction
Deputy Chair and Secondary Care lead, BMA Private Practice Committee

2.10 - 2.55pm
How to protect pension in the current climate and alternative options for investment for retirement income
Phil Bowler, Head of Technical Support, Chase de Vere

2.55 - 3.40pm
Buying and selling a practice
Bev McBain, Principal Associate, BMA Law

3.40 - 4.10pm
Working with Private Medical Insurers
Dr Robin Clark, Medical Director, BUPA Global &UK Insurance, BUPA

4.10 - 4.30 pm
Panel discussion