Private Practice Conference 2019
Friday 5 April 2019
BMA House, London

Programme

9.30 - 10am  Registration and refreshments

10 - 10.10am  Welcome: Chair of conference
Dr Shree Datta, BMA Private Practice Committee Chair

10.10 - 11am  The changing landscape of private practice
Keith Pollard, Executive Chairman, LaingBuisson International Limited

11 - 11.30am  Interface between primary and secondary care
Dr Neil Haughton, President, Independent Doctors Federation

11.30am - 12.20pm  Medical indemnity and the independent sector
Panel of speakers:
Dr Mike Devlin, Head of Professional Standards and Liaison, MDU
Dr John Holden, Joint Head of Medical Division, MDDUS
Professor Carol Seymour, Senior Medico-Legal Adviser, Medical Protection Society
Speaker TBC

12.20 - 1 pm  Registration with the Care Quality Commission/inspections
Ursula Gallagher, Deputy Chief Inspector of Primary Medical Services and Integrated Care, CQC

1 - 2pm  Lunch

Delegates may attend one of the following three parallel sessions:

Parallel session 1: GPs starting in PP

2 - 2.10pm  Welcome and introduction
Dr Neil Haughton, Deputy Chair and Primary Care Lead, BMA Private Practice Committee

2.10 - 2.40pm  Business model for primary care
Aaron Swinton, Partner, Sandisson Easson & Co

2.40 - 3.10pm  IT systems
Christoph Lippuner, Co-founder, Heydoc & Charlie Wilyman
Director of Sales, Heydoc

3.10 - 3.40pm  Employment of staff
David Grabowski, Managing Director, Stonegate Medical Clinic
3.40 - 4.10pm  Marketing your practice
Lyn Cruickshank, Creative and Content Director, Wallace Health

4.10 - 4.30pm  Panel discussion

Parallel session 2: Consultants starting in PP

2 - 2.10pm  Welcome and introduction
Dr Shree Datta, Chair of the BMA Private Practice Committee

2.10 - 2.40pm  Relationship with Private Medical Insurers
Dr Shree Datta

2.40 - 3.10pm  Practising privileges
Dr Jean-Jacques de Gorter, Chief Medical Officer, Spire Healthcare Group

3.10 - 3.40pm  Finances and accounting
Aaron Swinton, Partner, Sandisson Easson & Co

3.40 - 4.10pm  Group private practice
Dr Sean Tighe, Chester Anaesthetics

4.10 - 4.30pm  Panel discussion

Parallel session 3: Established GPs and Consultants

2 - 2.10pm  Welcome and introduction
Dr Tom Kane, Deputy Chair and Secondary Care Lead, BMA Private Practice Committee

2.10 - 2.40pm  Strategies to grow an established practice
Marc E Laniado

2.40 - 3.40pm  Strategies for growing wealth for your retirement: maximising your pensions and investment diversification
Andrea Sproates, Head of Chase de Vere Medical & Dr Tom Kane, Deputy Chair and Secondary Care lead, BMA Private Practice Committee

3.40 - 4.10pm  Digital advances, threats and opportunities
Dr Manpreet Pujara, Director for Quality and Safety, NHS Digital

4.10 - 4.30 pm  Panel discussion

4.30 - 5.30pm  Informal networking reception
Speakers and session facilitators are available for questions so delegates can circulate around the room as well as offering networking time